Property Management Leadership Network Workshop June 12, 2002 New Orleans, LA



FSS/PBS Partnership

Multiple Awards Schedules

a partnership for a better & stronger America



FSS/PBS PARTNERSHIP Multiple Award Schedules

Overview

- FSS/PBS Acquisition Solutions Partnership
- The New Multiple Award Schedules Program
- Credit Card Purchases
- Regional Viewpoint of Multiple Award Schedules



FSS/PBS PARTNERSHIP History

- > June 2000
- Goals
 - Enhance Acquisition Capabilities
 - Easy Access to Qualified Contractors
 - Long Term Vendor/Client Relationships





Approach

- **►** Identify PBS Facility Management Requirements
- Formalize a Technical/Acquisition Team
- Conduct Industry Round-table Discussions
 - Associations, Vendors, Government Clients
- > PBS Drafts Technical Architecture
- FSS Drafts Worldwide Schedules



FSS/PBS PARTNERSHIP Formalize MAS Solicitation

- Accept Offers/Select Qualified Vendors
- > Award Five Year Contracts (w/3 5-year options)
- Contractor Uploads Pricing In GSA Advantage!™



FSS/PBS PARTNERSHIP

Results To Date

- Energy
- **Environmental**
- ➤ National Furniture Center
- Landscaping and Grounds Maintenance
- ▶ Painting of Equipment & Machinery
- **►** Integrated Pest Management
- **→** Guard Service
- Independent Elevator Inspection
- Elevator & Escalator Preventive Maintenance



FSS/PBS PARTNERSHIP

Schedules Under Development/Analysis*

- Fire Alarm Systems Maintenance
- Fire Suppression Systems Maintenance
- >*CFM
- >*All Mechanical Maintenance



In the Spirit of Teamwork

The FSS Corporate Plan Spring 2002

"Creating a culture that encourages excellence, innovation, and teamwork is a top priority"

Donna Bennett, Commissioner, FSS

FSS CORPORATE PLAN



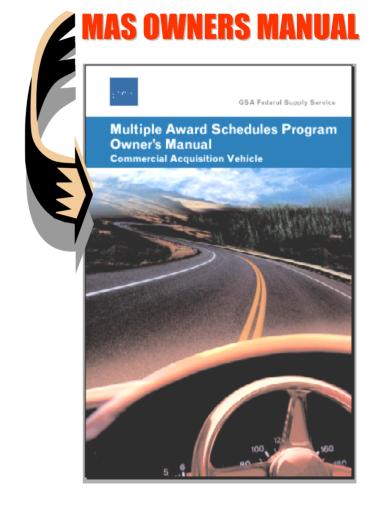






It is a process of making sound business decisions.

The MAS Owners Manual was created to assist you in making efficient acquisition strategies.







- Task & Delivery Order Contracts
- Quick and Convenient
- Customer Selects Best Value
- •GSA Determines Fair & Reasonable





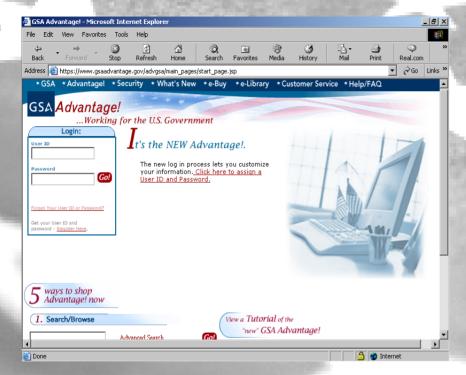




No Head-to-Head

 Competition for obtaining
 a MAS Contract

•Customer Competes the Purchase and Makes a Best Value Determination



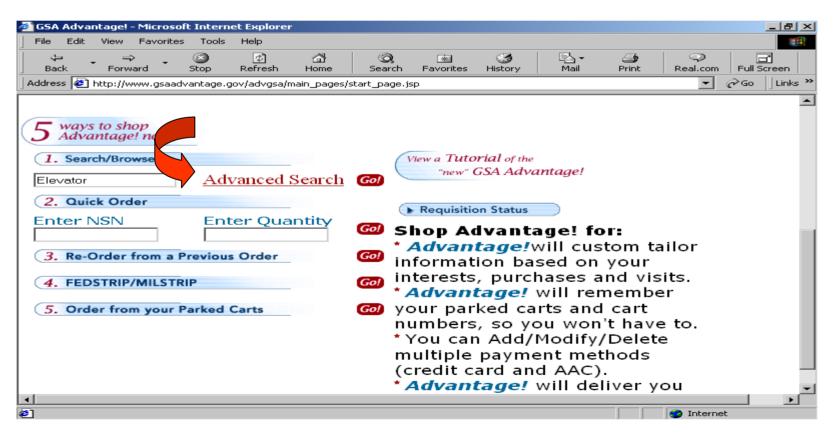
GSA
ADVANTAGE!

9,000+
CONTACTORS
4,000,000+
PRODUCTS &
SERVICES
45,000 CUSTOMER
HITS A DAY

AND...PURCHASE ANY PRODUCT OR SERVICE – UP TO YOUR PURCHASE LIMIMT USING A GOVERNMENT CREDIT CARD

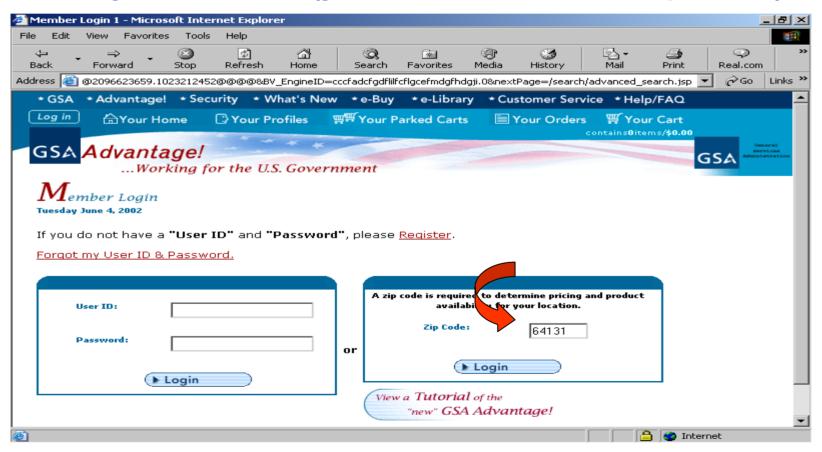


For Products: Start by scrolling down the page to the Advanced Search Link



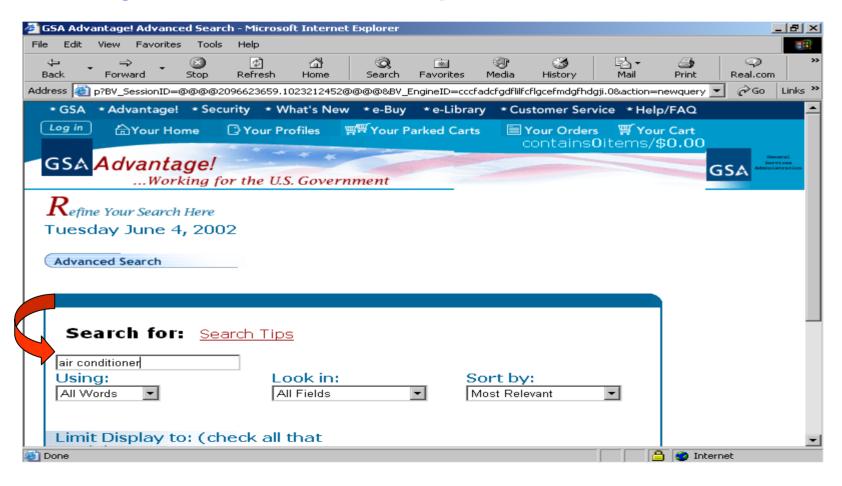


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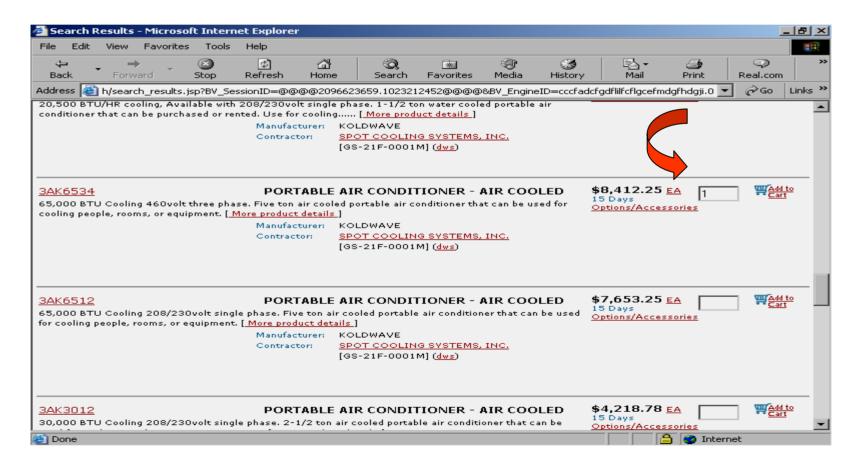
Enter your search word or phrase "Air Conditioner"





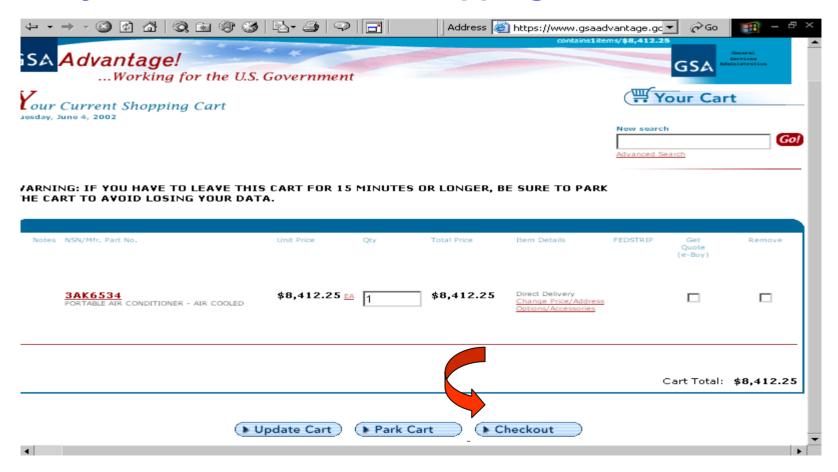


Find your sources and make a best value determination





Add your selection to the shopping cart and checkout







For Services:

- •Find Contractors in *GSA Advantage!* ™
- Prepare a performance based statement of work
 - •Work to be performed, location, period, deliverables, standards, security-travel-other
- Give the SOW and a RFQ to three Schedule vendors
- •Select a Schedule vendor that best meets your needs.
- Use your purchase card to make payment (if your order does not exceed your purchase limit)



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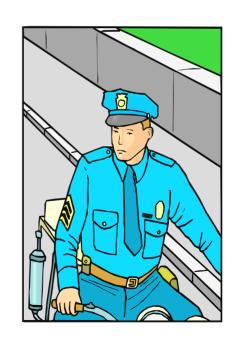




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OMNIPLEX WORLD SERVICES
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PINKERTON, SECTEK INC
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ENVIRONMENTAL SERVICES

THERE ARE 22 PAGES OF VENDORS IN THE ENVIRONMENTAL SERVICES SCHEUDLE IN

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Questions - Issues - Comments



The GSA Hardware SuperStore



If you can't find it here, you are just not looking hard enough!